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Training on Horizon 2020
for Mediterranean NCPs, research managers and researchers

Marrakesh, 11-13 June 2014



Training Workshop on Proposal writing

The Consortium

Dr. Sabine Steiner-Lange

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Who can participate

Any **legal Entity** like:

Universities

Research institutes

Industry (incl. SMEs)

Management- and TT-Organisations

Others e.g. public authorities, associations

European Economic Interest Groups

**Partner (beneficiary)
is the organisation,
not the person**

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Participation – Minimal requirements

General

- ➔ At least **3 independent entities**
- ➔ From **3 different countries** (MS or AC)

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Exceptions

- ➔ If written in the topic text
- ➔ **single participants** possible
 - European Research Council (ERC)
 - Marie Curie Fellowships
 - SME-Instrument (SME-I)
 - Coordination and Support Actions (CSAs)

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Associated Countries (AC)

	Belgium		Netherlands
	Denmark		Austria
	Germany		Poland
	Estonia		Portugal
	Finland		Sweden
	France		Slovakia
	Greece		Slovenia
	Great Britain		Spain
	Ireland		Czech Republic
	Italy		Hungary
	Lithuania		Cyprus
	Latvia		Bulgaria
	Luxemburg		Romania
	Malta		

	Israel
	Norway
	Island
	Liochtenstein*
	Switzerland*
	Croatia
	Macedonia (FYROM)
	Turkey
	Bosnia und Herzegovina
	Albania
	Montenegro
	Serbia
	Faroe Islands (2015)
	Moldova

* AC in FP7
but curenly
not in H2020

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Funding through EU possible

Same
rights

Member States (MS) of the EU



Associated Countries (AC): financial contribution to FP7



International Organisations of European interest



Joint Research Council



Third Countries

High Income Countries

including also

Brazil, Russia, India, China, Mexico

Special case USA in Soc. Ch. 1 



Countries with low and middle income

(specified within Annex 1 of the Work Programme)



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The Consortium

Partner (beneficiary) – Contract (Grant Agreement) with the Commission

Partner

Experts in their field

Possible functions in the consortium:

- Work Package leader
- Task leader

Coordinator

= Partner No.1

Should have:

- Standing in the group
- Good administrative support
- Communication skills

Manager

At the coordinating organisation

Or

Separate partner

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Others involved

Third Parties

legal entity not signing the grant agreement

- Making available resources by means of contributions in kind*
- By carrying out part of the work itself (should not be core tasks of research)
 - Subcontractor (writes an invoice)
 - Others* (reimbursed based on eligible costs)
Option only for:
 - affiliated entities
 - entities having a legal link to a participant implying a collaboration not limited to the action

* Have to be specified in the grant agreement

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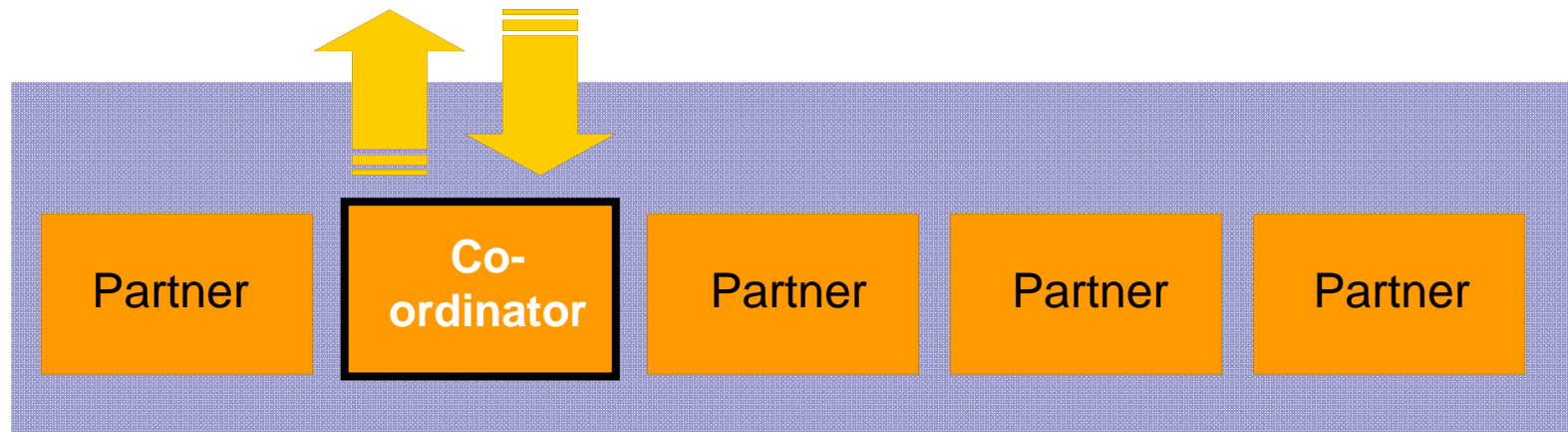
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Grant agreement



Grant Agreement:

Contract between
Commission and
Consortium



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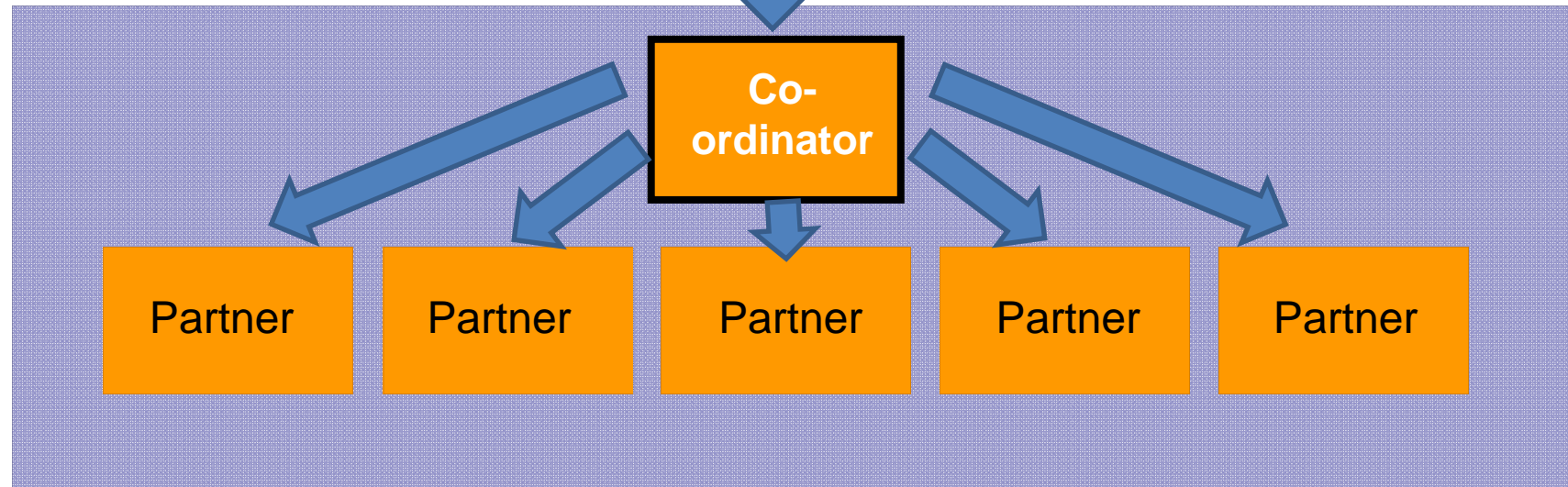
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Distribution of Budget



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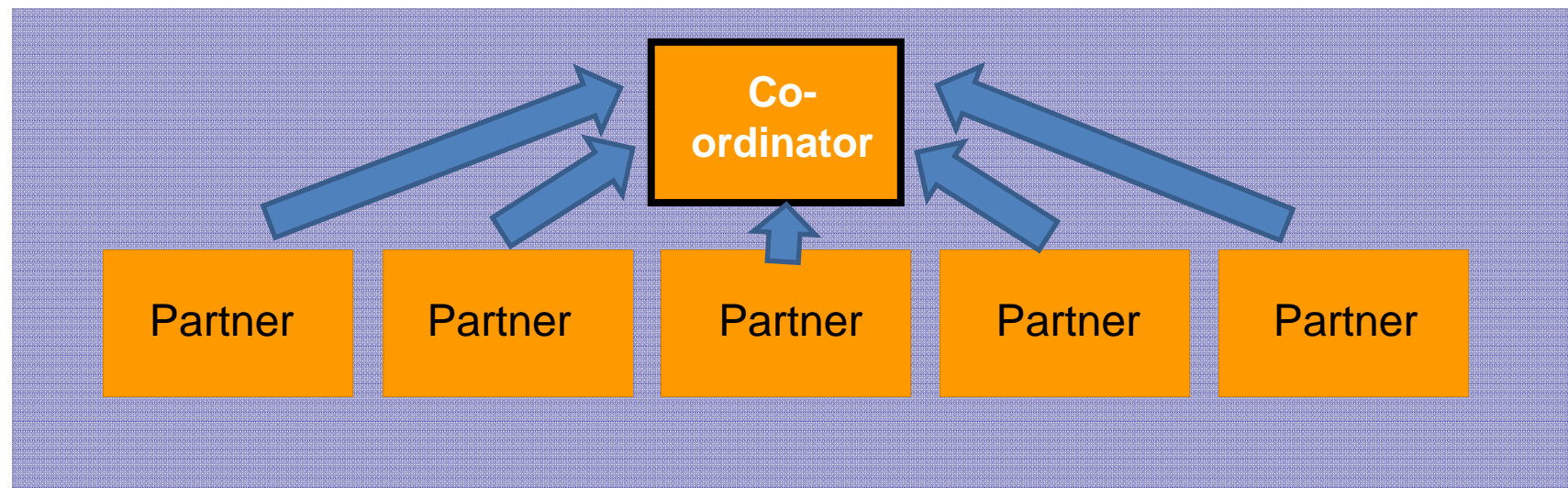
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Reporting



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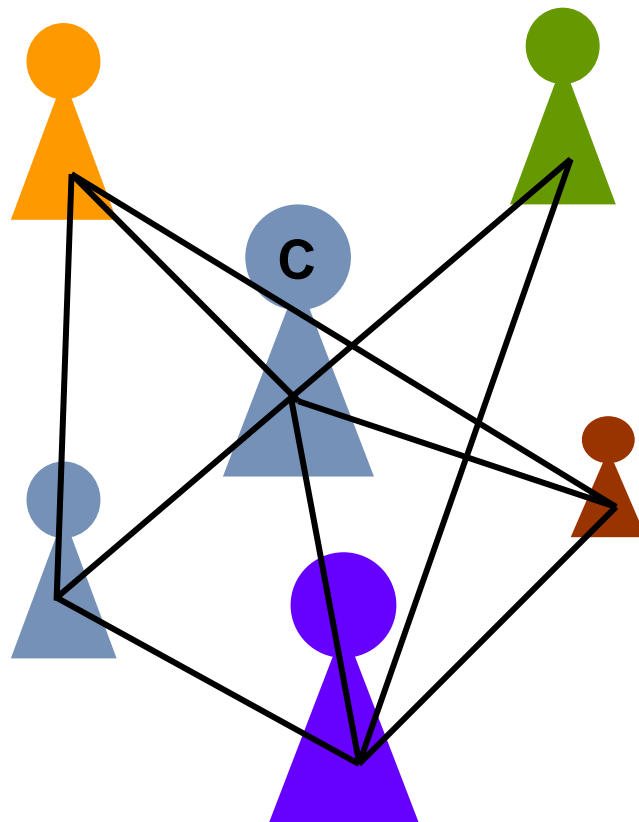
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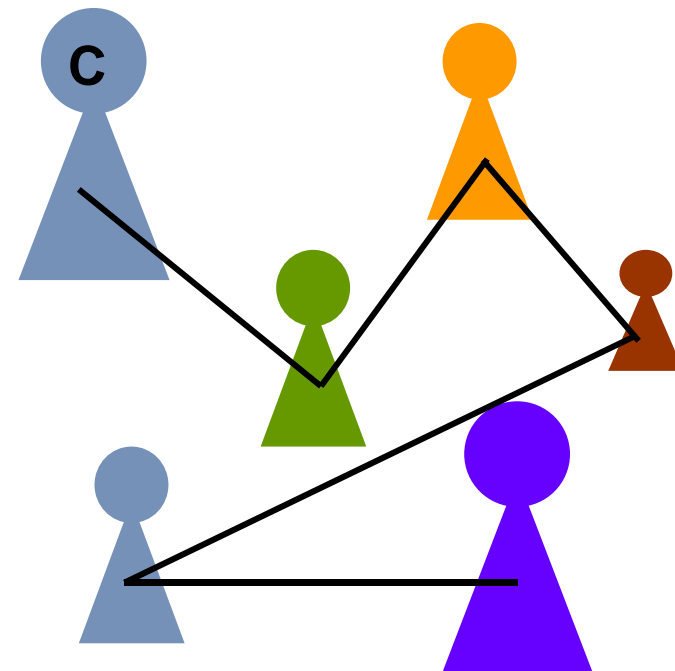
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Building a Consortium

ideal



no ideal



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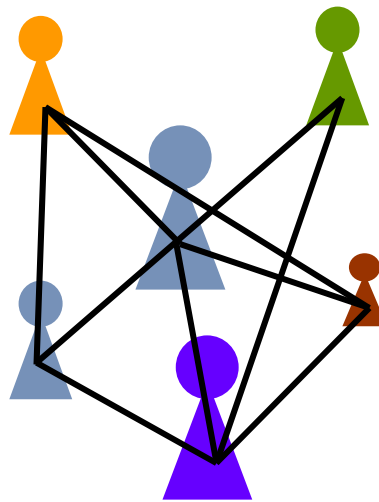
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Composition of the consortium

Different Expertise

- Research
 - Different fields
- Exploitation
- Dissemination
- Management
- Production
- Application



Different Sectors

- University
- Research organisation
- Industry
- SMEs
- End users
- Public relation experts
- Technology transfer org.
- Policy makers
- nat. authorities
- Civil society organisations

Different regions

If needed for
addressing the topic

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Different Expertises and Interests within the consortium

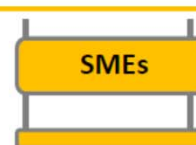
Characteristics



- Goal: publication
- Using results for future research and teaching activities
- Insufficient exploitation strategy
- Lacking legal/IPR expertise



- Goal: commercialisation of results
- Application-oriented approach
- Strong in-house legal/IPR expertise



- Goal: keeping control over own research results
- Protection of existing know-how, that is brought into the project
- Lacking legal/IPR expertise

Source: IPR Helpdesk

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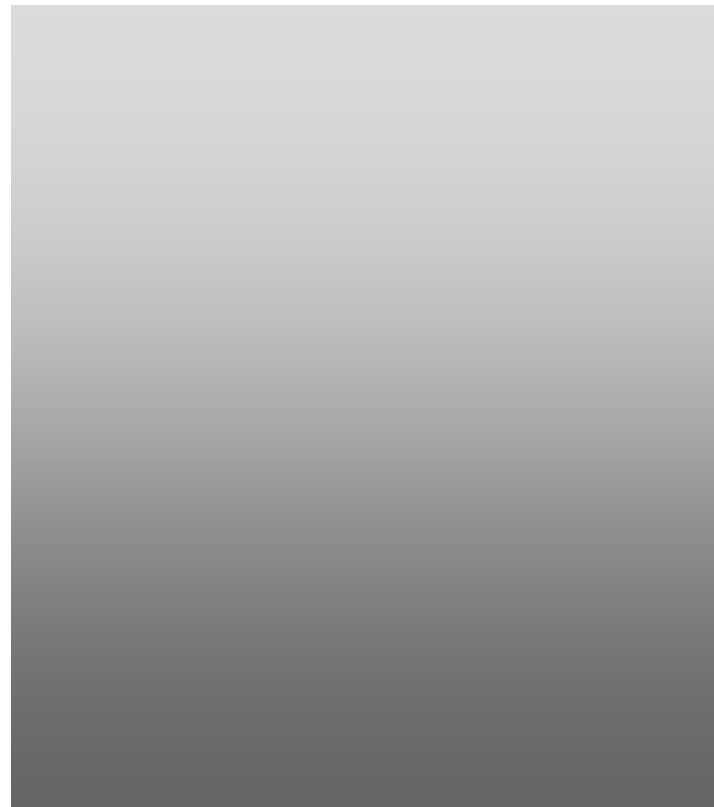
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Networks are important – well established networks tend to hide





RESEARCH & INNOVATION

Participant Portal

European Commission > Research & Innovation > Participant Portal > Funding

HOME FUNDING OPPORTUNITIES **HOW TO PARTICIPATE** EXPERTS SUPPORT

- H2020 Online Manual
- Reference Documents (H2020 & FP7)
- Beneficiary Register
- Financial Viability Self-Check
- SME Participation



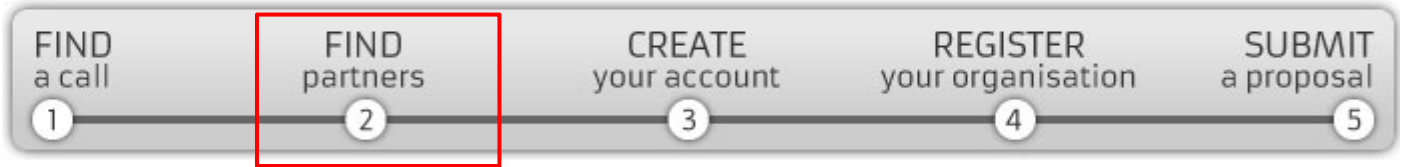
How to participate

H2020 ONLINE MANUAL

The first steps to prepare your proposal and apply for EU research funding. Learn how to find a suitable Call for proposals or project partners and how to submit your proposal.

The following guidance services facilitate your participation:

- **H2020 Online Manual:** step-by-step online guide through the Portal processes from proposal preparation and submission to reporting on your on-going project
- **Reference documents:** library of legal documents, guidance notes, and additional reference material for H2020 and FP7
- search for already registered organisations and their **PICs**
- **Financial viability self-check tool** allows you simulating the financial viability check of your organisation
- **SME participation:** dedicated H2020 guidance page for SME



Step 1 - Find a suitable Call for Proposals H2020 ONLINE MANUAL

The Commission publishes on the Participant Portal all the Calls of its research and innovation programmes [H2020](#), and you can search calls from previous programmes ([FP7](#) and [CIP](#)). In addition you can find information about some additional calls in the [Other Funding Opportunities](#) section. If you apply for the first time and do not know yet the programmes, it is useful to

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Several thematic NCP Networks provide partner search facilities with details on partner profiles and active partnership requests:

CORDIS Partner Service

- one of the largest databases of partner profiles (self-registered profiles).

Idealist Partner Search

- developed by the ICT NCPs network, but the partner profiles are not limited only to ICT. The service includes advice on creating your profile by your local NCP and there is a quality control of all the published data.

Partner Search of Nanosciences and nanotechnologies, Materials and new Production technologies (NMP)

Fit for Health

- Developed by the Fit for Health network in close cooperation with the Health-NCPs. The quality checked database contains expertise profiles of researchers and SMEs acting in the Health / Life sciences sector. The service includes partner search activities advice on all aspects related to a research project, starting with help in first orientation and strategy development to proposal preparation, implementation, exploitation and promotion.

IMI Partner Search

- recent partner search service provided by the Innovative Medicines Initiative Joint Undertaking (IMI JU) for organisations interested in the development of new medicines. IMI supports collaborative research projects and builds networks of industrial and academic experts to boost pharmaceutical innovation. There are also opportunities for SMEs, such as innovative biotech enterprises.

Enterprise Europe Network Cooperation Opportunities Database

The Enterprise Europe Network (EEN) publishes an extensive number of innovation and technology profiles from international companies and research organisations to help identify suitable partners for bilateral business, innovation and technology cooperation.

Support for partner searches

- **Project data bases:**
 - Project data base of the 7. Framework Programme
<http://cordis.europa.eu/fp7/projects.htm>
 - Project data base of the 6. Framework Programme
http://cordis.europa.eu/fp6/projects_en.html
 - Theme Health: HealthCompetence
<http://www.healthcompetence.eu/converis/publicweb/area/1353>
- **Publications of the commission on FP7 Projects**
 - http://cordis.europa.eu/projects/home_en.html

How to find project partners ?

- Use your own networks
 - Business- and cooperation-partners
- Conferences and Workshops
- Scientific Publications
- Running/former FP6 / FP7 Projects
- Partnering data bases
- Information day of the European Commission
- Brokerage Events

Establishing Networks

Make use of any possibility to cooperate

- ERA-Nets (joint calls of funders from different countries) / Bilat Projects
- Bilateral cooperation (e.g. Germany-Tunisia)
- Fellowship programmes (MSCA, but also of Member States)
- Brokerage events (often in Brussels)
- Become an expert (self registration via the participant portal)

Exercise

Ask yourself:

- Why do I want to participate in an EU-project?
- What can I offer?
 - To the consortium
 - To Europe

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Thank you for your attention!